

# Tanker Quantifying the benefits of applying in erection stage



### Tanker Total cost of ownership and payback period

|                           |                                     |   |  |   | Comparing the scenarios             |  |  |   |
|---------------------------|-------------------------------------|---|--|---|-------------------------------------|--|--|---|
|                           | Application scenarios               |   |  |   |                                     |  |  |   |
|                           |                                     | Hempaguard<br>NB<br>(Erection<br>Stage) | Hempaguard<br>X7<br>(Post-Delivery<br>Docking) | Hempaguard<br>X7<br>(Pre-Delivery<br>Docking) | SPC***                              | Hempaguard NB<br>vs SPC***<br>(Erection Stage) | Hempaguard X7<br>vs SPC***<br>(Post-Delivery<br>Docking) | Hempaguard X7<br>vs SPC***<br>(Pre-Delivery<br>Docking) |
| Aurd Cost<br>NB Yard Cost | Paint Purchase Cost                 | \$1,700,000                             | \$1,700,000                                    | \$800,000                                     | \$700,000                           | \$1,000,000                                    | \$1,000,000  | \$1,000,000   |
|                           | Paint Application &<br>Washing Cost | \$400,000                               | \$450,000                                      | \$185,000                                     | \$0                                 | \$400,000                                      | \$450,000  | \$420,000   |
|                           | General S/Y Cost                    | \$0                                     | \$70,000                                       | \$70,000                                      | \$0                                 | \$0  | \$70,000   | \$70,000  |
|                           | Potential Mark-up Cost              | \$0                                     | \$30,000 - \$60,000*                           | \$500,000 -<br>\$1,000,000**                  | \$0                                 | \$0  | \$30,000 - \$60,000*                                     | \$500,000 - \$1,000,000**                               |
| Cleanings                 | Diver Cost                          | \$0                                     | \$0  | \$0   | \$30,000                            |  |  |   |
|                           | Extra Costs Next DD                 | \$0                                     | \$0  | \$0   | \$49,000                            | (\$30,000)<br>(\$49,000)                       | (\$30,000)<br>(\$49,000)                                 | (\$30,000)<br>(\$49,000)                                |
|                           | Additional Fuel<br>Consumption      | \$0                                     | \$0  | \$0   | \$320,000                           |  |  |   |
| Fuel                      | Total Cost of Fuel                  | \$59,500,000                            | \$59,500,000                                   | \$59,500,000                                  | \$65,500,000                        | (\$320,000)<br>(\$6,000,000)                   | (\$320,000)<br>(\$6,000,000)                             | (\$320,000)<br>(\$6,000,000)                            |
| тсо                       | Total Cost of Ownership             | \$61,600,000                            | \$61,750,000 -<br>\$61,780,000                 | \$62,190,000 -<br>\$62,690,000                | \$66,599,000                        | (\$4,999,000)                                  | \$(4,849,000) -<br>\$(4,819,000)                         | \$(4,409,000)-<br>\$(3,909,000)                         |
|                           |                                     |   |  |   | Total Savings \$                    | \$4,999,000                                    | \$4,849,000-<br>\$4,819,000                              | \$4,409,000-<br>\$3,909,000                             |
|                           |                                     |   |  |   | Expected Payback<br>Period (Months) | 19   | 21-24  | 27-34   |

Assumptions: Tanker ~300,000 DWT, Consumption: 65t/day, Speed: 14 knots, Fuel Price: \$650/t

\* Sea Trial cost for 3rd party management and fuel consumption

\*\* Potential Mark-up S/Y Cost depends on the s/y location and has to do only for pre-delivery docking

• \*\*\* SPC Product with 2.5% speed loss for 5-years





## Tanker Hull coating upgrade: Expected efficiency improvement



Out of dock savings are based on the absolute power gain from the smoothness of silicone compared to self-polishing antifouling.

Savings over time is based on speed loss difference of silicone compared to self-polishing antifouling translated to power saving.

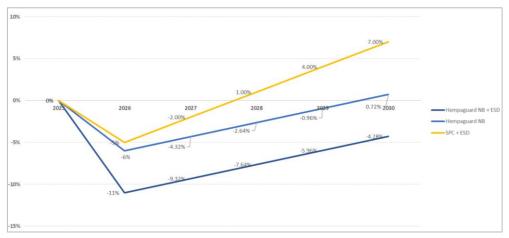
3:1 relationship between power increase and speed loss is assumed.

| Paint System Description | Seamflow | Out of Dock Power<br>Gain % | Surface Preparation % | Speed Loss % | Out of dock & Surface<br>Preparation Diff% | Overtime Power<br>Savings % | Total Fuel<br>Savings % |
|--------------------------|----------|-----------------------------|-----------------------|--------------|--|-----------------------------|-------------------------|
| Full • Hempaguard NB     |          | 6.00                        | 0.00                  | 1.40         | 6.00                                       | 3.30                        | 9.30                    |
| Full • SPC               |          | 0.00                        | 0.00                  | 2.50         | 0.00                                       | 0.00                        | 0.00                    |

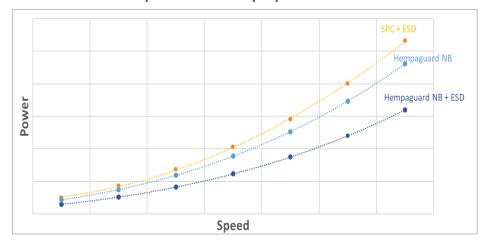


### Tanker Increase vessel performance according to CII/EEDI





CII difference from reference year



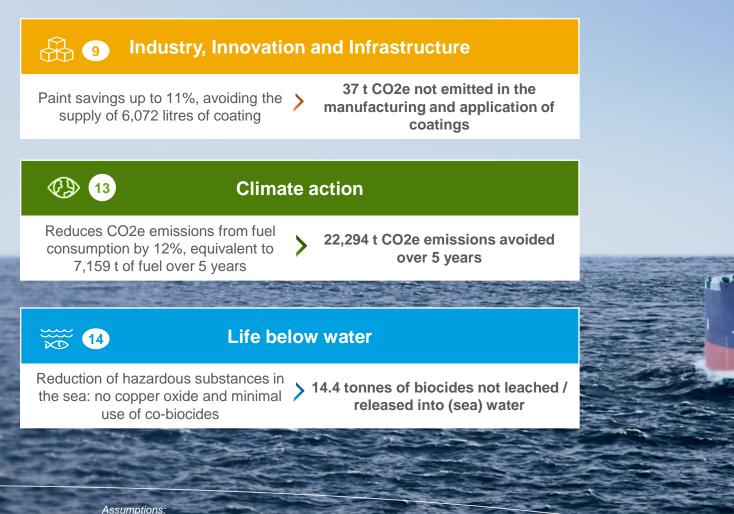
| Coating<br>system      | 2025    | 2026     | 2027     | 2028     | 2029     | 2030     |
|------------------------|---------|----------|----------|----------|----------|----------|
| Hempaguard<br>NB + ESD | 2.2 (C) | 1.96 (B) | 1.99 (C) | 2.03 (C) | 2.07 (D) | 2.11 (D) |
| Hempaguard<br>NB       | 2.2 (C) | 2.07 (C) | 2.10 (C) | 2.14 (D) | 2.18 (D) | 2.22 (D) |
| SPC + ESD              | 2.2 (C) | 2.09 (C) | 2.16 (D) | 2.22 (D) | 2.29 (D) | 2.35 (E) |

Impact on Vref for purpose of EEDI



# **Reducing emissions for your newbuild VLCC tanker**

Comparing Hempaguard to traditional SPCs



Assumptions: Vessel ID: VLCC Tanker 300k DWT Flat bottom m2: 18,000 / Vertical bottom m2: 13,000

