

## Container carrier Quantifying the benefits of applying in erection stage



# Container carrier Total cost of ownership and payback period



					Comparing the scenarios			
		Appli Hempaguard NB (Erection Stage)	cation scenarios Hempaguard X7 (Post-Delivery Docking)	Hempaguard X7 (Pre-Delivery Docking)	SPC***	Hempaguard NB vs SPC*** (Erection Stage)	Hempaguard X7 vs SPC*** (Post-Delivery Docking)	Hempaguard X7 vs SPC*** (Pre-Delivery Docking)
Paint	Paint Purchase Cost	\$800,000	\$800,000	\$800,000	\$280,000	\$520,000	\$520,000	\$520,000
Cost	Paint Application & Washing Cost	\$180,000	\$190,000	\$185,000	\$0	\$180,000	\$190,000	\$185,000
NB Yard C	General S/Y Cost	\$0	\$70,000	\$70,000	\$0	\$0	\$70,000	\$70,000
ž	Potential Mark-up Cost	\$0	\$50,000 - \$100,000*	\$500,000 - \$1,000,000**	\$0	\$0	\$50,000 - \$100,000*	\$500,000 - \$1,000,000**
	Diver Cost	\$0	\$0	\$0	\$11,500			
Cleanings	Extra Costs Next DD	\$0	\$0	\$0	\$18,000	(\$11,500)	(\$11,500)	(\$11,500)
Cles	Additional Fuel Consumption	\$0	\$0	\$0	\$220,000	(\$18,000)	(\$18,000)	(\$18,000)
Fuel	Total Cost of Fuel	\$41,000,000	\$41,000,000	\$41,000,000	\$45,400,000	(\$220,000)	(\$220,000)	(\$220,000)
Ē		ф11,000,000	φ11,000,000	ф н,000,000		(\$4,400,000)	(\$4,400,000)	(\$4,400,000)
тсо	Total Cost of Ownership	\$41,980,000	\$42,110,000 - \$42,160,000	\$42,555,000 - \$43,055,000	\$45,929,500	(\$3,949,500)	\$(3,819,500) - \$(3,769,500)	\$(3,374,500)- \$(2,874,500)
					Total Savings \$	\$3,949,500	\$3,819,500- \$3,769,500	\$3,374,000- \$2,874,500
					Expected Payback Period (Months)	14	17-18	25-35

Assumptions: Container Vessel Type ~13,000 TEU, Consumption: 45t/day, Speed: 14 knots, Fuel Price: \$650/t

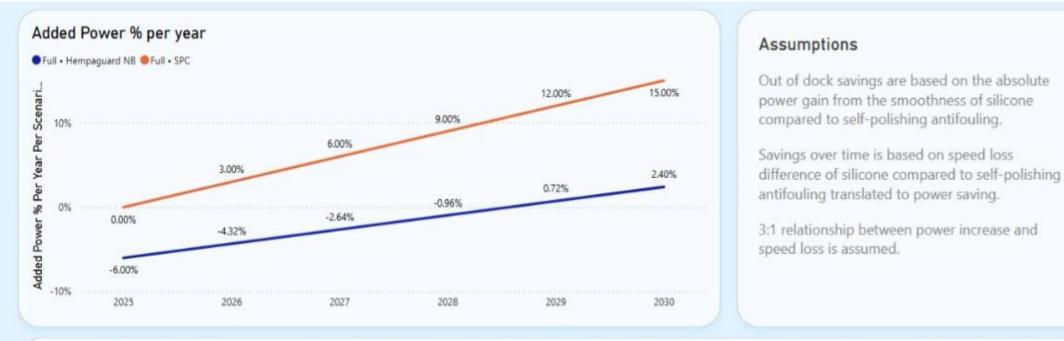
\* Sea Trial cost for 3rd party management and fuel consumption

\*\* Potential Mark–up S/Y Cost depends on the s/y location and has to do only for pre-delivery docking

• \*\*\* SPC Product with 2.5% speed loss for 5-years



#### Container carrier Hull coating upgrade: Expected efficiency improvement



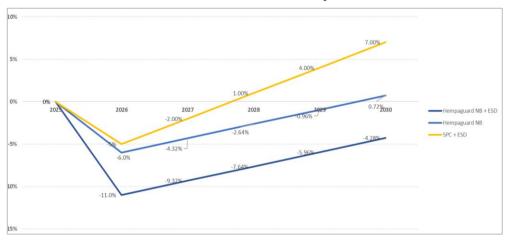
Paint System Description	Seamflow	Out of Dock Power Gain %	Surface Preparation %	Speed Loss %	Out of dock & Surface Preparation Diff%	Overtime Power Savings %	Total Fuel Savings %
Full • Hempaguard NB		6.00	0.00	1.40	6.00	3.30	9.30
Full • SPC		0.00	0.00	2.50	0.00	0.00	0.00



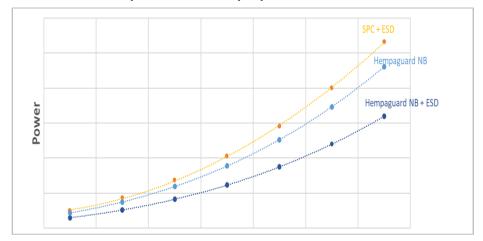


#### Container carrier **Increase vessel performance according to CII/EEDI**





CII difference from reference year



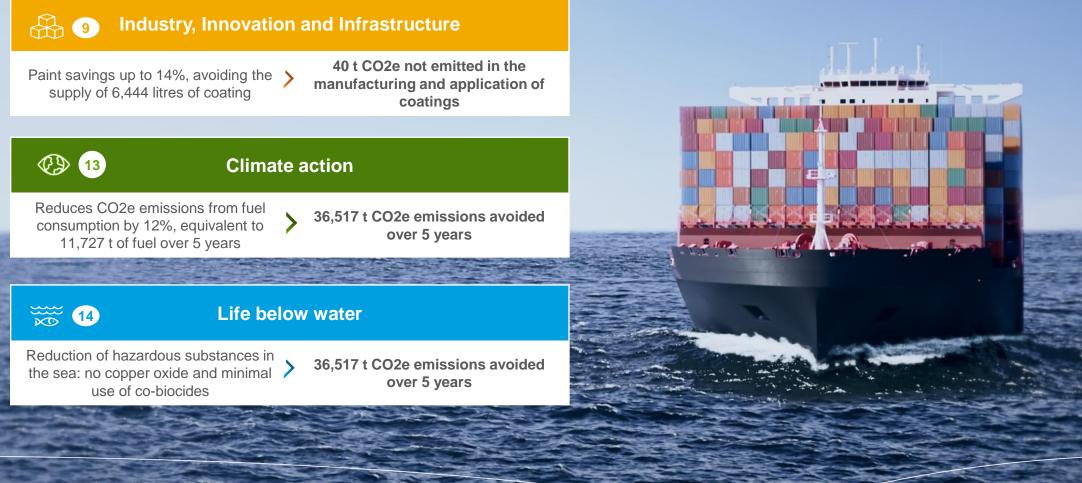
#### Impact on Vref for purpose of EEDI

Coating system	2025	2026	2027	2028	2029	2030
Hempaguard NB + ESD	5 (C)	4.45 (B)	4.53 (C)	4.62 (C)	4.70 (D)	4.79 (D)
Hempaguard NB	5 (C)	4.70 (C)	4.78 (C)	4.87 (D)	4.95 (D)	5.04 (E)
SPC + ESD	5 (C)	4.75 (C)	4.90 (C)	5.05 (D)	5.20 (E)	5.35 (E)



### **Reducing emissions for your newbuild container**

**Comparing Hempaguard to traditional SPCs** 



Assumptions: Vessel ID: Container 14KTEU Flat bottom m2: 10,000 / Vertical bottom m2: 15,000

