

Dear Rail Colleagues,

Hempel is excited to announce

We have entered into an alliance with Heresite Protective Coatings to distribute Heresite P-403L in the rail car market.

This alliance greatly enhances our total product offering for the coating and lining of railcars. Hempel is poised to be the first point of contact and offer sales and technical service support for Heresite P-403L applications in rail cars.

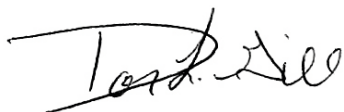
Heresite is a well-known and proven lining provider in the rail market with over 70 years of performance history. Heresite P-403L is the ideal solution where a high bake phenolic lining is required for the interior of rail tank cars.

Heresite was founded in 1935 by Charles Hempel, an early pioneer in the development of phenolic resins. He founded the company with the idea that phenolics resins are ideal for industrial use to protect against severe acid corrosion. Heresite was the first to apply an organic lining in a railcar in North America, that was in the late 1940s. Since that time, thousands of tank cars have been lined with Heresite P-403.

Hempel was founded in 1915 by J.C. Hempel and is a world-leading coatings supplier for the decorative, protective, marine, container and yacht markets. We have been protecting rail cars across North America for over 25 years. With a focus on R&D, advanced production techniques and professional coating advice, we work around the globe to help keep our customers' investments safe and beautiful for longer. Our working concept is simple: we are curious, creative and self-critical, and always aim to create extra value for our customers. We have more than 5,500 employees who live and work in more than 80 countries around the world.

Together Hempel and Heresite will bring unparalleled solutions and support for your rail cars. Please contact your Hempel Sales or Customer Service Representative for orders or support for Heresite P-403L.

Best regards,



Don Gill
Hempel (USA) Inc.



Peter D. Hellman
Heresite Protective Coatings, LLC